MULTI-LOCATION HYPERCOM T4220

CASE STUDY: DOOLEYS TAVERN



OVERALL PROGRAM HIGHLIGHTS THANK YOU AVERAGE NEW NOTES SENT MEMBERS EACH MONTH 18,148 157 **HAPPY ANNIVERSARY HAPPY BIRTHDAY PROMOTION PROMOTION** 2,079 821

AUTOMATED THANK YOU NOTES			
	# SENT	% VISITED WITHIN 30 DAYS	SALES WITHIN 30 DAYS
Nov. 2014	507	67%	\$32,415.33
Oct. 2014	529	67.9%	\$34,718.19
Sept. 2014	403	78.2%	\$32,012.09
Aug. 2014	430	72.6%	\$31,515.44
Jul. 2014	460	70.2%	\$30,862.22
Jun. 2014	479	72%	\$33,300.89
May 2014	457	69.8%	\$32,779.04
Apr. 2014	508	66.7%	\$34,559.03
Mar. 2014	415	74.5%	\$35,262.56
Feb. 2014	400	70%	\$26,352.63
Jan. 2014	410	64.4%	\$22,018.21

LOYALTY PERFORMANCE METRICS

Avg. Ticket: \$22.01 • # of Registered Members: 4,228 • Rewards Breakage: 36.5%

2014 SALES

CUMULATIVE SALES

\$743,791.06

\$1,285,834.20

Jim Arnone - Sterling Heights, MI

"Using a membership program allows us to reward our most loyal customers across our 3 locations. Now we can offer great members-only specials and minimize discounting. The ability to text our customers on the fly also delivers incredible results."



YOUR MOBILE NUMBER DURING CHECKOUT.

IT'S YOUR CHOICE AND IT'S THAT SIMPLE.

Privacy is our Policy.
We NEVER sell your data or information to anyone.
The Dooley's Rewards



STERLING HEIGHTS 12414 Hall Rd. Sterling Heights, MI 48313 586-323-3501

ROSEVILLE 32500 Gratiot Roseville, MI 48066 586-296-BREW

MT. CLEMENS beck Hwy. Mt. Clemer 586-954-1800 s. MI 48043

^{*} Data displayed as of 12/31/2014